## EISAI COMMENCES BUSINESS IN MEXICO, AIMS TO EXPAND CONTRIBUTION TO PATIENTS IN LATIN AMERICA ANTICANCER AGENTS HALAVEN® AND GLIADEL® NEWLY LAUNCHED

Eisai Co., Ltd. (Headquarters: Tokyo, CEO: Haruo Naito, "Eisai") announced today that its pharmaceutical sales subsidiary in Mexico, Eisai Laboratorios S. de R.L. de C.V. (Location: Mexico City, "Eisai Mexico") has launched the anticancer agents Halaven<sup>®</sup> (eribulin mesylate) and Gliadel<sup>®</sup> (carmustine implant) in Mexico. These are the first products to be exclusively marketed by the Eisai Group in Mexico.

Halaven is an anticancer agent discovered and developed by Eisai. It is



## [Notes to editors]

## 1. About the Mexican Health Insurance System

The Mexican health insurance system is built upon two main pillars, a public health insurance system and a national health insurance program. The public health insurance system consists of the Instituto Mexicano del Seguro Social (IMSS) which is social insurance for employees of private companies, and the Instituto de Seguridad y Servicios de los Trabajadores del Estado (ISSSTE) which is for employees of the public sector. Approximately half of the national population is covered by this system. The majority of people who are not enrolled in the public health insurance system and tend to have lower incomes are covered by a national health insurance program which is funded by the federal and state governments.

## 2. About Business Expansion in Latin America

Eisai has positioned the five countries/regions of Russia, Brazil, Mexico, Canada and Australia as strategic markets, and is steadily working on approval submission and launch of global brands Halaven, Fycompa and Lenvima as well as the establishment and expansion of business infrastructure in these countries. Among these strategic markets, Eisai positions Brazil and Mexico, which are the core drivers of the expected future growth in Latin America, as the most important.

Preceding the launch of Halaven and Gliadel in Mexico, Eisai launched Halaven in November 2014 in Brazil as the company's first product launched in Latin America. Currently in Brazil, Eisai has submitted the antiepileptic drugs Fycompa and Inovelon, the obesity treatment BELVIQ as well as the anticancer agents Gliadel and Lenvima for regulatory review.

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